

A SUBSTITUTE RESOLUTION BY

FINANCE/EXECUTIVE COMMITTEE

03-R-1337

AUTHORIZING THE MAYOR TO ENTER INTO AN APPROPRIATE CONTRACTUAL AGREEMENT WITH PATTON BOGGS LLP, FOR FC-7531-02-A, WASHINGTON REPRESENTATIVE, IN AN AMOUNT NOT TO EXCEED \$234,000.00, ON BEHALF OF THE CITY; AND ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM FUND ACCOUNT AND CENTER NUMBERS 2H01 524001 R51008 (\$154,000.00) AND 1A01 524001 T31001 (\$80,000.00).

WHEREAS, the City of Atlanta (the "City") did solicit Request for Proposals ("RFP") from qualified firms for FC-7531-02-A, Washington Representative (RFP) to provide legislative representation and the necessary services needed to increase funding for the City; and

WHEREAS, after review and evaluation of the proponent's qualifications and analysis of the technical proposals by City personnel, the Office of the Mayor, the Commissioners for the Departments of Aviation and the Chief Procurement Officer recommended that the agreement for FC-7531-02-A, Washington Representative be awarded to Patton Boggs LLP.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA, that the Mayor be and hereby authorized to enter into an appropriate contractual agreement with Patton Boggs LLP for FC-7531-02-A Washington Representative (RFP) in an amount not to exceed \$234,000.00, to provide legislative representation and the necessary services needed to increase funding for the City.

BE IT FURTHER RESOLVED, that the term of the agreement shall be three (3) years with two (2), one (1) year options to renew.

BE IT FURTHER RESOLVED, that the Chief Procurement Officer be and is hereby directed to prepare said agreement for execution by the Mayor, to be approved as to form by the City Attorney.

BE IT FURTHER RESOLVED, that said agreement, shall not become binding on the City, and the City shall incur no liability nor obligation thereunder until the same has been signed by the Mayor and delivered to the contracting party.

BE IT FINALLY RESOLVED, that all contracted services shall be charged to and paid from Fund Account and Center Number 2H01 524001 R51008 in the amount of \$154,000.00 and 1A01 524001 T31001 in the amount of \$80,000.00.

**DEPARTMENT OF PROCUREMENT
LEGISLATION SUMMARY**

TO: FINANCE/EXECUTIVE COMMITTEE

CAPTION: A RESOLUTION AUTHORIZING THE MAYOR TO ENTER INTO AN APPROPRIATE CONTRACTUAL AGREEMENT WITH PATTON BOGGS LLP FOR FC-7531-02-A, WASHINGTON REPRESENTATIVE IN AN AMOUNT NOT TO EXCEED \$234,000.00, ON BEHALF OF THE CITY; AND ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM FUND ACCOUNT AND CENTER NUMBER(S): 2H01 524001 R51008 (\$154,000.00) AND 1A01 524001 T31001 (\$80,000.00).

REQUESTING DEPT.: Various City Departments

CONTRACT TYPE: Professional Services

SOURCE SELECTION: Competitive Sealed Proposals

PROPOSAL OPENING: January 15, 2003

**INVITATIONS
ISSUED:** 136

PROPONENTS:	Adams & Reese Bracewell & Patterson Cassidy & Associates Jefferson Government Relations McKenna Long & Alridge, LLP Perennial Strategy Group Powell, Goldstein, Frazer & Murphy Washington Linkage Group, Inc.	Alcade & Faye Bracy Tucker Brown, Inc. Government Relations, Inc. Kelly & Weaver, Inc. Patton Boggs, LLP Peyser Associates, Inc. Solutions Studio International
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BACKGROUND: The City is seeking the services of qualified lobbyist firms to provide legislative representation and the necessary services needed to increase funding for the City.

TERM OF CONTRACT: Initial three (3) year term, with two (2), one (1) year renewal options

**EVALUATION TEAM
COMPOSITION:** Department of Aviation
Department of Law
Department of Watershed Management
Office of the Mayor
Office of Contract Compliance
Department of Finance

EC-7531-02

WASHINGTON REPRESENTATIVE

	Kelly & Weaver	Solutions Studio Int'l	Perennial Strategy Group	Washington Linkage Group, Inc.	Powell, Goldstein, Frazier	Adams & Reese	Government Relations	Bracewell & Patterson	Alcade & Faye	Peyser Associates	Patton Boggs, LLP	Bracy Tucker Brown	Jefferson Gov't Relations
Evaluator 1	60	66	68	68	68	70	65	68	68	72	73	74	75
Evaluator 2	68	40	45	50	47	70	38	62	45	58	68	52	45
Evaluator 3	65	63	55	62	69	72	55	72	64	62	74	71	71
Evaluator 4	41	37.5	22.5	22.5	33.5	56.5	15.0	38.0	37.5	30	48.5	67.5	45
Written Evaluation	194/4 48.5	206.5/4 51.62	190.5/4 47.62	202.5/4 50.62	217.5/4 54.37	268.5/4 67.12	173/4 43.25	240/4 60.00	173.5/4 43.37	222/4 55.5	263.5/4 65.87	264.5/4 66.12	236/4 59.00
Written Proposal (x:50)						33.56		30.00			32.93	33.06	29.50
Oral Interview Evaluation						43.00		71.00			73.00	70.00	65.00
Oral Interview (x:50)						21.50		35.50			36.50	35.00	32.50
Technical Score						55.06		65.50			69.43	68.06	62.00
Financial Capability						7.0		7.0			8.5	7.5	8.5
OCC Score						15.00		15.00			15.00	15.00	15.00
Total Technical Score						77.06		87.50			92.93	90.56	85.50



CITY OF ATLANTA

SHIRLEY FRANKLIN
MAYOR

OFFICE OF CONTRACT COMPLIANCE
55 TRINITY AVENUE SW, SUITE 1700
ATLANTA, GEORGIA 30303
OFFICE (404) 330-6010
FAX (404) 658-7359

MEMORANDUM

TO: Adam L. Smith, Chief Procurement Officer
Department of Procurement

FROM: Hubert Owens
Mayor's Office of Contract Compliance

DATE: June 23, 2003

RE: Recommendation for FC 7531-02, Washington Representative (RFP)

The Office of Contract Compliance has reviewed the five (5) proposals for minority and female business enterprise participation. All five bidders are eligible under Section 2-1449(a)(2)(C) and have been deemed responsive by the Office of Contract Compliance. For your information, they have committed to utilizing AABEs and FBEs as indicated below:

Bracewell & Patterson, LLP (15 pts.)
Stewart Partners, LLC AABE 17%
Potomac Communications FBE 5%
Participation Total 22%

Bracy Tucker Brown, Inc. (15 pts.)
The Session Law Firm, PC AABE 17%
The College Group, LLC FBE 17%
Participation Total 34%

Patton Boggs, LLC (15pts.)
B. Lawrence Watkins & Assoc. FBE 17%
J.G. Consultants, Inc. AABE 17%
Participation Total 34%

Jefferson Government Relations (15 pts.)
Omega Media Marketing Group FBE 17%
The R.B. Robinson Co., LLC AABE 17%
Participation Total 34%

Adams & Reese, LLP (15 pts.)
Phillips Comm. Consultants, Inc. FBE 17%
The Session Law Firm, P.C. AABE 17%
Participation Total 34%

If you have questions, please contact me at (404) 330-6010 or Bruce T. Bell at (404) 853-7507.

Cc: File
Ronald E. Roquemore



CITY OF ATLANTA

OFFICE OF THE MAYOR

**SHIRLEY FRANKLIN
MAYOR**

City Hall 55 Trinity Avenue, SW Suite 2400
Atlanta, GA 30303
(404) 330-6115 * FAX (404) 658-7089
GPRIDGEON@CI.ATLANTA.GA.US

**GREG PRIDGEON
CHIEF OF STAFF**

DATE: August 27, 2003

TO: Adam Smith
Chief Procurement Officer

FROM: Greg Pridgeon
Chief of Staff

SUBJECT: FC-7531-02 – City of Atlanta Washington Representative

I have successfully completed negotiations for the subject agreement. We are recommending award of FC-7531-02 to Patton Boggs, LLP.

If additional information is required, please contact me at 404-330-6115.

GP/dd

AMENDMENT FORM

Committee FIN/Exec

Page Number (s) _____

Ordinance I.D. # _____

Section(s) _____

Resolution I.D. # _____

Paragraph _____

Amendment: to delete the Column Employee
Cost from all charts.

Date: 9-10-03

Initials: me